ADVERTORIAL

The concerning rise in cost to recover unpaid school fees

A PRAGMATIC, CALCULATED & CONSCIENTIOUS APPROACH TO RECOVERING SCHOOL FEES IS REQUIRED.



Simon Handley Managing Director

In the last few years, I have been contacted by a considerable number of schools regarding spiralling legal costs to recover their unpaid fees and the trend does not seem to be slowing down.

I launched RecoverAble Solutions several years ago to combat what seems to be a never-ending rise in the cost to schools to simply recover what they are legally due. This is especially prevalent when the matter pertains to fees in lieu of notice and debt balances below the County Court small claims threshold (£10,000), where legal costs cannot be recovered

Through the 12 years of working with schools of all sizes in my career, I began to understand the intricacies and complexities that come from protecting the schools good name, whilst working with individuals from all backgrounds and sitting on the various sides of the wealth divide.

'My thinking is quite simple; no two cases or debtor situations are the same. Neither are the relationships between the individual schools and those specific parents, so why should we, as their agent, treat all files the same?'

I am acutely aware of the expectation on schools to issue the heaviest handed enforcement option available and missing the key first phase of recovery, which is the most critical element. This can lead to unnecessary costs, the majority of which are destined never to be recovered, regardless of how strong the schools' terms & conditions may be.

Having onboarded numerous independent schools and one of the UK's largest school groups, our sole aim has been to maximise the pre-action protocol stage to understand the underlying issue behind non-payment, taking a 'forensic' view of the parents' finances and truly ascertain the viability and suitability of escalation, based on a case-by-case basis.

I demand the highest level of care before my firm begin and this conscientious approach has yielded improved levels of service, reduced complaints to the school, better PR and improved collection rates across the board.

To further prove our commitment to reducing cost to schools, we offer reduced introductory rates of commission and I would be delighted to explain our service in more detail.

'RecoverAble are absolutely amazing. They assist in not just debt collection but also advising us and reporting. Simon and his team are friendly and brilliant to work with. So far we have had a 100% return rate. Would highly recommend them for your debt recovery needs, in particular within the Education sector'

Mrs K Beach, Babington House School, Kent Review from Google







